



*Your direct source for premium nuts,  
dried fruits and confections.*

August 31, 2016

### Letter of Recommendation for Art Barry

Our company owned a pecan processing plant in Cordele, GA that had been sitting idle for over a year. The marketing efforts for the first year were not successful so our President asked me to find a broker to sell the building. I had worked with some real estate companies in Chicago so I asked them for a recommendation. The overwhelming response was that if you wanted to sell industrial real estate in the Cordele area you needed to work with Art Barry.

The property was not an easy sell. It was located in a distressed industrial park with many other building for sale. I called Art and the selling process started off running. Not only did he commit to help us sell the building but he connected us with an auction company to sell the processing equipment. The sales process was also inhibited by the fact that there was no on-site staff since the property had been closed for over a year.

Art's process to sell the building was very organized and efficient. He was able to put together all of the marketing materials with a minimum of distraction to our staff in our Chicago office. Art kept us informed of the project status every step of the way. The property was sold and the process exceeded our expectations on both the timing and price.

I would recommend Art to anyone looking to sell property in the Georgia area and would use him again if the opportunity should arise. He was a pleasure to work with and achieved the results we needed.

Sincerely,

A handwritten signature in blue ink, appearing to read "Greg Schroyer".

Greg Schroyer  
CFO

